



# GLOBAL HOTEL ALLIANCE REVEALS DESTINATION HOTSPOTS FOR 2024 AND WHAT'S MOTIVATING TRAVELLERS TO VISIT THEM

- Japan and Thailand top the list, followed by Spain, Canada and Hawaii
- Europe most popular regional destination with global travellers
- Asia revealed as staycation hotspot, led by China, Thailand and Malaysia
- China makes a huge travel comeback with most leisure trips planned
- Quest for new experiences and destinations continues to drive travel decisions
- Main travel inspirations are social media and friends and family recommendations
- Loyalty programme websites are now the main source for research and booking

**Dubai, UAE, 29**<sup>th</sup>**November 2023:** <u>Global Hotel Alliance</u> (GHA), the world's largest alliance of independent hotel brands, has revealed the most popular destinations for 2024 and what is motivating travellers to visit them.

Japan and Thailand top the list, followed by Spain, Canada and Hawaii, a survey of its <u>GHA</u> <u>DISCOVERY</u> loyalty programme members found, with the desire to try new destinations and experiences a key motivation behind travel decisions

Europe has emerged as the most sought-after region to visit next year, while staycations are booming in Asia, led by members in China, who are planning more than five on average, followed by Thailand and Malaysia with more than four.

Similar to last year's survey, GHA DISCOVERY members' travel plans are predominantly driven by leisure. Across regions most respondents are planning to take no more than one business trip on average and 2-4 trips for leisure.

The strong rebound of Asian outbound travel is also clear, once again led by China where members have six to seven leisure trips planned (a 6.8 average), closely followed by Hong Kong (6.7) Thailand (6.4) and Germany (6.1). The Middle East and Africa stands out too, with travellers in these regions planning almost equal business and leisure trips (4.9 vs. 4.0) in 2024.

# Member destination preferences by region include:

**Asia:** travellers are booking trips to Japan, China and Thailand, the same as in 2023, revealing an appetite to continue exploring intra-regional destinations.

**Europe:** residents favour Thailand and Japan for the second consecutive year, but have replaced their 2023 hotspot, the US, with a desire to dive deeper into their own region, with Spain and Italy at the top of the list.

**Australia and New Zealand:** travel-seekers are heading to Singapore and the UK in 2024, while Sydney is a city hotspot for a staycation. When travelling to Europe, there's a desire to visit Portugal.

**North America:** residents are still planning vacations to Japan, a 2023 favourite, but have swapped trips to China for getaways in Hawaii, Spain and Thailand instead. This market has the least interest in staycations, with an average of just over two planned.

**Middle East & North Africa**: Japan remains in demand into 2024, but Canada and Oman are the new hot destinations for travellers based in this region, compared to Italy and Singapore in 2023.

### Motivations, inspirations and preferences:

### Social leads to bookings

Social media is the top inspiration source, with 75% of respondents saying they travel to new places after seeing friends' posts, with Asia, Middle East and North Africa, and Oceania leading this trend. Travel magazines are still an important source in Europe and North America but recommendations from friends and family are the most influential.

### Family and foodie breaks

Signalling a return to 'normal' demand patterns following the post-pandemic revenge travel movement, members are mostly opting for travel with their spouse or partner and intimate family trips, rather than solo adventures or mega-vacations with extended family. Foodie breaks are on the rise and have overtaken wellness getaways as the most desired travel experiences.

### Loyalty programmes influence

Loyalty programme websites and apps are now the #1 choice across all regions for travel research and booking, a clear increase compared to 2023. This is followed by online travel agent sites and dedicated review portals, all preferred to brand and hotel sites, indicating that travellers want to search from a wide choice of options in one place to save time and effort. When deciding what hotel to stay in, the quality of accommodation and the benefits of its loyalty programme are the most important factors. This marks a change from last year when location or neighbourhood and price were prioritised.

### Upgrades in demand

Special rates and hotel benefits are seen as the most critical in-hotel loyalty benefits by members of loyalty programmes globally. The largest change is seen in Europe, where discounts were the top pick last year, but now benefits such as room upgrades, early check-in and late checkout are significantly more valued. Across regions, a staggering 70% of elite GHA DISCOVERY members place room upgrades at the top of their preferences, advocating for greater availability of this benefit.

"Travel is back on all fronts with every region thriving, and despite disruptions in certain markets, we are optimistic for another strong year in 2024" said Kristi Gole, Executive Vice

President of Strategy at GHA. "Travellers are still willing to pay premium prices to get where they want and to stay in the best hotels, but they now expect the product and service levels to match and want loyalty programmes to add value and enhance each stay."

# For more information visit Global Hotel Alliance and GHA DISCOVERY

GHA DISCOVERY is complimentary to join, and travellers can <u>sign up online</u> or download the GHA DISCOVERY app and register on their mobile phones. Travellers can also connect with GHA DISCOVERY on Instagram and Facebook.

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### About Global Hotel Alliance (GHA)

Global Hotel Alliance (GHA) brings together a unique collection of independent hospitality brands with GHA DISCOVERY, a multi-brand loyalty programme leveraging a shared technology platform. Through membership in GHA, brands expand their global reach, drive incremental revenue, and reduce dependence on third-party channels, all while maintaining management independence and individual positioning. GHA represents a collection of 40 brands with more than 800 hotels in 100 countries serving 25 million members. The award-winning GHA DISCOVERY programme generated over \$1.4 billion in revenue and more than six million room nights in 2022. GHA's brands currently include Anantara, Araiya, Avani, Campbell Gray, Capella, Corinthia, Discovery Destinations, Divani, Doyle, Elewana, Fauchon, GLO, JA Resorts, Kempinski, Leela, Lungarno, Marco Polo, Mysk, NH Hotels, NH Collection, nhow, Niccolo, Nikki Beach, NUO, Oaks, Outrigger, Pan Pacific, PARKROYAL COLLECTION, PARKROYAL, Patina, The Residence by Cenizaro, The Set Collection, Shaza, Sukhothai, Sun International, Tivoli, Ultratravel Collection and Viceroy. For more information, visit www.globalhotelalliance.com.

#### About GHA DISCOVERY

Launched in 2010, GHA DISCOVERY is the world's largest loyalty programme for independent hotel brands, featuring more than 800 hotels, resorts, and palaces across 40 brands. Members enjoy VIP recognition, thoughtful benefits and generous rewards at home or away. GHA DISCOVERY members earn and spend DISCOVERY Dollars (D\$), an exclusive rewards currency. They also enjoy member-only Experiences curated by each hotel, plus they have access to properties close to home, without a stay, through member-only Local Offers. For more information, visit <u>ghadiscovery.com</u>